

56% OF THE FORTUNE 500
AND 67% OF THE FTSE 100
USE TUNGSTEN NETWORK'S
GLOBAL INVOICING PLATFORM
TO STREAMLINE THE
INVOICE-TO-PAY PROCESS,
DISTRIBUTING MORE
THAN 14.4M INVOICES AND
MANAGING MORE THAN
\$187B IN SPEND ACROSS THE
PLATFORM EACH YEAR.

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ACCELERATING GLOBAL TRADE

Empowering Buyers and Suppliers with
Automated Financial Services and Insights



Tungsten Network is the
world's largest compliant
electronic invoicing network,
connecting the world's
largest companies and
government agencies to their
hundreds of thousands of
suppliers around the world.

INTRODUCTION

Our clients include market leaders across a wide array of industries, such as Deutsche Lufthansa, General Motors, GlaxoSmithKline, IBM, and the U.S. Federal Government.

Tungsten Network provides automated financial services that help buyers and suppliers accelerate trade and improve critical processes. Our electronic invoicing, workflow, analytics and supplier financing services bring new levels of transparency, accuracy and efficiency to our customers' global businesses.

Tungsten Network is a valuable partner to companies and government agencies seeking to grow their businesses, streamline operations and increase speed-to-market. With straight-through processes and real-time insights, buyers and suppliers can leverage their purchase-to-pay and accounts receivable functions to create lasting competitive advantage.

TUNGSTEN E-INVOICING

Transform Global Business with Automated Invoicing

Global companies and suppliers turn to Tungsten Network to accelerate trade. Paperless invoicing scales easily and cost-effectively across functions, businesses, and regions, fueling and sustaining growth.

Buyers and suppliers that use our e-invoicing platform gain significant efficiencies that enhance business decision making and cashflow management. Customers reduce their per-invoice cost by 50% or more.

Tungsten Network enables buyers and suppliers to submit, process, and pay invoices online in the language, currency and format of their choice. Suppliers can use their accounting systems or the Tungsten Network supplier portal to submit invoice data electronically.

Tungsten Network then processes, translates, enriches and validates data, enabling suppliers to distribute legally compliant invoices in 47 countries around the world.

Invoices are delivered directly to global buyers' ERP systems, including SAP, Oracle eBusiness Suite and JD Edwards, or accounts payable (AP) solutions. Digitally signed invoices are archived for both buyers and suppliers, meeting each compliant country's regulatory requirements.

Tungsten E-Invoicing offers:

- A global platform for transacting business
- Automated processes that reduce cost and effort
- Paperless invoicing that can be leveraged for strategic advantage
- Easy onboarding for buyers and suppliers
- Direct connections to leading ERP and AP systems
- Better controls and compliance
- Insights into spending and payment

TUNGSTEN WORKFLOW

Streamlined Accounts Payable through Tungsten Workflow

Achieve accounts payable automation with the solution suite.

Tungsten Workflow combines all of the necessary Business Process Management (BPM) software with proven project implementation services – together in an affordable package with a fixed price and predictable outcomes.

By implementing Tungsten Workflow, you will not only improve your accounts payable processes, but will also be able to measure, manage and adjust to process change requirements.

Beyond the initial implementation, we continue to deliver additional consulting and services as well as a world-class product support of our solution suite. Tungsten Workflow offers a complete solution from invoice receipt to ready-to-pay, reducing AP processing costs, shortening turnaround times and improving metrics for process management.

Tungsten Workflow offers:

- Accounts payable automation for JD Edwards, Oracle E-Business Suite, and SAP
- Advanced capture
- Pass-through-billing
- Expense participation
- Rapid deployment
- On-site analysis
- Workflow build and configuration

TUNGSTEN ANALYTICS

Use Real-Time Insights to Make Better Buying Decisions

Global enterprises often struggle with a lack of visibility into their supplier spend, which can lead to redundant or overspending. Buyers can use Tungsten Analytics to improve procurement controls, ensure contract compliance and reduce costs. We provide companies who use our e-invoicing services with real-time data on their spending at an enterprise, supplier, service, and individual invoice level, with category-level reporting coming soon.

Buyers can use Tungsten Analytics to understand and improve control over their spending by gaining access to previously inaccessible data and savings opportunities in real time. Enterprises who use Tungsten Network can identify price variances on identical products and save between 1% – 4% of their total spend. They also can improve supplier lifecycle management, strengthen negotiations, consolidate suppliers, and monitor contract and policy compliance.

Tungsten Analytics provides a four-way match between purchase orders, receipts, and invoices, with the lowest price paid for products and services, allowing for end-to-end tracking and traceability. Powerful dashboards allow users to model the implications of different decisions to achieve optimal results.

Tungsten Analytics offers:

- Robust, real-time data and easy to use reporting tools
- Supplier spending analytics
- Real-time and historical price variance analysis
- Supplier negotiation support
- Contract and policy compliance
- Rationale for vendor consolidation
- Annual average savings of 1-4% of total spend

TUNGSTEN EARLY PAYMENT

Early Payment through Tungsten Bank

Taking control of cash flow.

We believe supply chain finance should be tailored to meet suppliers' needs. Tungsten Early Payment, our accelerated invoice payment solution, puts suppliers in control of their cash flow. They simply submit invoices via the Tungsten Network, select which approved invoices they would like paid early, and receive the invoice amount, less a small discount charge.

Tungsten Early Payment is available exclusively to suppliers on the Tungsten Network, enabling them to be paid for invoices when they need it.

Tungsten Early Payment offers:

- Optional early payment on approved-for-pay invoices
- Non-recourse confidential invoice discounting
- 100% advance rate minus a transparent and competitive discount fee
- Easy access and rapid execution via the Tungsten Network
- Simple documentation and registration
- Dynamic pricing based on when you choose to sell your invoices